



Market Analysis as of 6/30/2011

	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
ALL ACTIVE LISTINGS	6,505	2,268,547,271	348,739		
NEW LISTINGS SINCE LAST MONTH	1,396	458,612,481	328,519		21.5% OF ALL ACTIVE (A,AR)LISTINGS
ACTIVE RESIDENTIAL BY BDRM	3,845	1,443,149,457	375,331		
1 BEDROOM OR LESS	18	3,264,100	181,339		0.5% OF ACTIVE RESIDENTIAL BY BDRM
2 BEDROOMS	296	58,091,013	196,253		7.7% OF ACTIVE RESIDENTIAL BY BDRM
3 BEDROOMS	1,472	420,054,455	285,363		38.3% OF ACTIVE RESIDENTIAL BY BDRM
4 BEDROOMS	1,552	646,866,324	416,795		40.4% OF ACTIVE RESIDENTIAL BY BDRM
5 BEDROOMS OR MORE	507	314,873,565	621,052		13.2% OF ACTIVE RESIDENTIAL BY BDRM
ALL ACTIVE (A,AR) LISTINGS	6,505	2,268,547,271	348,739		
RESIDENTIAL ONE-FAMILY	3,845	1,443,149,457	375,331		59.1% % OF ACTIVE LISTINGS
Area 10 - Carteret	127	31,237,746	245,967		3.3% OF RESIDENTIAL HOMES
Area 20 - Cranbury	26	20,995,800	807,531		0.7% OF RESIDENTIAL HOMES
Area 30 - Dunellen	38	10,120,885	266,339		1.0% OF RESIDENTIAL HOMES
Area 40 - East Brunswick	220	103,252,922	469,331		5.7% OF RESIDENTIAL HOMES
Area 50 - Edison Twp	351	156,070,366	444,645		9.1% OF RESIDENTIAL HOMES
Area 60 - Helmetta	13	3,217,699	247,515		0.3% OF RESIDENTIAL HOMES
Area 70 - Highland Park	39	15,610,399	400,267		1.0% OF RESIDENTIAL HOMES
Area 80 - Jamesburg	22	5,671,500	257,795		0.6% OF RESIDENTIAL HOMES
Area 90 - Metuchen	65	26,928,975	414,292		1.7% OF RESIDENTIAL HOMES
Area 100 - Middlesex	81	22,094,196	272,768		2.1% OF RESIDENTIAL HOMES
Area 110 - Milltown	41	13,693,097	333,978		1.1% OF RESIDENTIAL HOMES
Area 120 - Monroe Twp	191	107,731,913	564,041		5.0% OF RESIDENTIAL HOMES
Area 130 - New Brunswick	81	16,696,198	206,126		2.1% OF RESIDENTIAL HOMES
Area 140 - North Brunswick	134	50,330,486	375,601		3.5% OF RESIDENTIAL HOMES
Area 150 - Old Bridge	308	114,264,218	370,988		8.0% OF RESIDENTIAL HOMES
Area 160 - Perth Amboy	168	31,916,704	189,980		4.4% OF RESIDENTIAL HOMES
Area 170 - Piscataway	229	80,137,051	349,943		6.0% OF RESIDENTIAL HOMES
Area 180 - Plainsboro	31	18,878,198	608,974		0.8% OF RESIDENTIAL HOMES
Area 190 - Sayreville	159	52,614,918	330,911		4.1% OF RESIDENTIAL HOMES
Area 200 - South Amboy	53	17,708,851	334,129		1.4% OF RESIDENTIAL HOMES
Area 210 - South Brunswick	150	77,953,428	519,690		3.9% OF RESIDENTIAL HOMES
Area 220 - South Plainfield	145	45,381,462	312,976		3.8% OF RESIDENTIAL HOMES
Area 230 - South River	86	23,045,737	267,974		2.2% OF RESIDENTIAL HOMES
Area 240 - Spotswood	56	17,562,198	313,611		1.5% OF RESIDENTIAL HOMES
Area 250 - Woodbridge	62	16,489,650	265,962		1.6% OF RESIDENTIAL HOMES
Area 251 - Avenel	66	17,903,509	271,265		1.7% OF RESIDENTIAL HOMES
Area 252 - Colonia	121	47,286,386	390,797		3.1% OF RESIDENTIAL HOMES
Area 253 - Fords	80	21,204,388	265,055		2.1% OF RESIDENTIAL HOMES
Area 254 - Hopelawn	16	3,537,600	221,100		0.4% OF RESIDENTIAL HOMES
Area 255 - Iselin	78	24,304,394	311,595		2.0% OF RESIDENTIAL HOMES
Area 256 - Keasbey	3	498,000	166,000		0.1% OF RESIDENTIAL HOMES
Area 257 - Port Reading	21	6,089,799	289,990		0.5% OF RESIDENTIAL HOMES
Area 258 - Sewaren	21	5,761,199	274,343		0.5% OF RESIDENTIAL HOMES
Area 259 - Woodbridge Other	14	3,939,398	281,386		0.4% OF RESIDENTIAL HOMES



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Area 400 - Mercer County	75	32,298,035	430,640		2.0% OF RESIDENTIAL HOMES
Area 500 - Monmouth County	161	74,594,700	463,321		4.2% OF RESIDENTIAL HOMES
Area 600 - Somerset County	168	71,406,625	425,039		4.4% OF RESIDENTIAL HOMES
Area 700 - Union County	78	28,538,158	365,874		2.0% OF RESIDENTIAL HOMES
Area 800 - Other NJ	67	26,182,669	390,786		1.7% OF RESIDENTIAL HOMES
Area 900 - Out of NJ	0	0	0		0.0% OF RESIDENTIAL HOMES
CONDOMINIUM	1,236	303,156,564	245,272		19.0% % OF ACTIVE LISTINGS
CO-OP	65	4,203,974	64,677		1.0% % OF ACTIVE LISTINGS
MULTI-FAMILY	358	102,774,476	287,080		5.5% % OF ACTIVE LISTINGS
LOTS AND ACREAGE	210	98,855,798	470,742		3.2% % OF ACTIVE LISTINGS
COMMERCIAL/INDUSTRIAL	267	203,087,374	760,627		4.1% % OF ACTIVE LISTINGS
BUSINESS OPP	80	14,816,050	185,201		1.2% % OF ACTIVE LISTINGS
SOLD LISTINGS YTD	2,658	769,186,598	289,385	105	
SALE COMPLETED SINCE LAST MONTH	620	192,028,496	309,723	89	23.3% OF SOLD LISTINGS YTD
CO-BROKER SALES YTD	1,982	577,295,501	291,269	103	74.6% OF SOLD LISTINGS YTD
LISTING OFFICE SALES YTD	676	191,891,097	283,863	111	25.4% OF SOLD LISTINGS YTD
SOLD LISTINGS LAST CALENDAR QTR	1,537	453,216,963	294,871	98	
RESIDENTIAL FINANCING YTD	1,644	543,569,192	330,638	105	
ASSUMPTION	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
CASH	231	56,154,500	243,093	114	14.1% OF RESIDENTIAL FINANCING YTD
CONVENTIONAL	892	350,443,432	392,874	104	54.3% OF RESIDENTIAL FINANCING YTD
SELLER GAVE CREDIT	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
EXCHANGE/TRADE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
FEDERAL HOUSING ADMIN	472	123,718,360	262,115	104	28.7% OF RESIDENTIAL FINANCING YTD
GOVERNMENT	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
JOINT VENTURE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
LAND CONTRACT	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
LEASE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
SALE/LEASE BACK	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
LEASE W/ OPTION	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
LEASE PURCHASE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
OTHER	15	4,261,500	284,100	118	0.9% OF RESIDENTIAL FINANCING YTD
PMM - SELLER HOLDING MORTGAG	2	467,000	233,500	65	0.1% OF RESIDENTIAL FINANCING YTD
PRIVATE	2	794,900	397,450	26	0.1% OF RESIDENTIAL FINANCING YTD
VA	30	7,729,500	257,650	94	1.8% OF RESIDENTIAL FINANCING YTD
WRAP	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD