



Market Analysis as of 12/31/2009

	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
ALL ACTIVE LISTINGS	4,636	1,716,066,386	370,161		
NEW LISTINGS SINCE LAST MONTH	713	240,513,008	337,325		15.4% OF ALL ACTIVE (A,AR)LISTINGS
ACTIVE RESIDENTIAL BY BDRM	2,628	1,047,425,750	398,564		
1 BEDROOM OR LESS	14	3,394,500	242,464		0.5% OF ACTIVE RESIDENTIAL BY BDRM
2 BEDROOMS	227	52,372,971	230,718		8.6% OF ACTIVE RESIDENTIAL BY BDRM
3 BEDROOMS	1,062	326,732,667	307,658		40.4% OF ACTIVE RESIDENTIAL BY BDRM
4 BEDROOMS	943	415,264,669	440,366		35.9% OF ACTIVE RESIDENTIAL BY BDRM
5 BEDROOMS OR MORE	382	249,660,943	653,563		14.5% OF ACTIVE RESIDENTIAL BY BDRM
ALL ACTIVE (A,AR) LISTINGS	4,636	1,716,066,386	370,161		
RESIDENTIAL ONE-FAMILY	2,628	1,047,425,750	398,564		56.7% % OF ACTIVE LISTINGS
Area 10 - Carteret	97	26,620,725	274,440		3.7% OF RESIDENTIAL HOMES
Area 20 - Cranbury	25	18,130,600	725,224		1.0% OF RESIDENTIAL HOMES
Area 30 - Dunellen	20	5,753,700	287,685		0.8% OF RESIDENTIAL HOMES
Area 40 - East Brunswick	163	84,201,888	516,576		6.2% OF RESIDENTIAL HOMES
Area 50 - Edison Twp	222	102,049,546	459,683		8.4% OF RESIDENTIAL HOMES
Area 60 - Helmetta	6	1,977,200	329,533		0.2% OF RESIDENTIAL HOMES
Area 70 - Highland Park	24	9,243,300	385,138		0.9% OF RESIDENTIAL HOMES
Area 80 - Jamesburg	25	7,585,799	303,432		1.0% OF RESIDENTIAL HOMES
Area 90 - Metuchen	42	19,243,792	458,186		1.6% OF RESIDENTIAL HOMES
Area 100 - Middlesex	39	13,097,497	335,833		1.5% OF RESIDENTIAL HOMES
Area 110 - Milltown	17	6,309,800	371,165		0.6% OF RESIDENTIAL HOMES
Area 120 - Monroe Twp	121	70,830,869	585,379		4.6% OF RESIDENTIAL HOMES
Area 130 - New Brunswick	76	17,330,797	228,037		2.9% OF RESIDENTIAL HOMES
Area 140 - North Brunswick	73	28,642,169	392,358		2.8% OF RESIDENTIAL HOMES
Area 150 - Old Bridge	207	79,579,979	384,444		7.9% OF RESIDENTIAL HOMES
Area 160 - Perth Amboy	120	26,223,306	218,528		4.6% OF RESIDENTIAL HOMES
Area 170 - Piscataway	156	60,730,092	389,295		5.9% OF RESIDENTIAL HOMES
Area 180 - Plainsboro	12	7,788,650	649,054		0.5% OF RESIDENTIAL HOMES
Area 190 - Sayreville	100	35,962,896	359,629		3.8% OF RESIDENTIAL HOMES
Area 200 - South Amboy	35	13,088,588	373,960		1.3% OF RESIDENTIAL HOMES
Area 210 - South Brunswick	75	46,977,560	626,367		2.9% OF RESIDENTIAL HOMES
Area 220 - South Plainfield	67	23,473,811	350,355		2.5% OF RESIDENTIAL HOMES
Area 230 - South River	73	22,012,050	301,535		2.8% OF RESIDENTIAL HOMES
Area 240 - Spotswood	26	8,809,499	338,827		1.0% OF RESIDENTIAL HOMES
Area 250 - Woodbridge	52	14,453,699	277,956		2.0% OF RESIDENTIAL HOMES
Area 251 - Avenel	48	14,431,710	300,661		1.8% OF RESIDENTIAL HOMES
Area 252 - Colonia	74	33,968,836	459,038		2.8% OF RESIDENTIAL HOMES
Area 253 - Fords	65	20,413,839	314,059		2.5% OF RESIDENTIAL HOMES
Area 254 - Hopelawn	13	3,421,299	263,177		0.5% OF RESIDENTIAL HOMES
Area 255 - Iselin	73	24,171,798	331,121		2.8% OF RESIDENTIAL HOMES
Area 256 - Keasbey	4	1,208,800	302,200		0.2% OF RESIDENTIAL HOMES
Area 257 - Port Reading	15	4,474,600	298,307		0.6% OF RESIDENTIAL HOMES
Area 258 - Sewaren	16	5,383,100	336,444		0.6% OF RESIDENTIAL HOMES
Area 259 - Woodbridge Other	13	3,896,300	299,715		0.5% OF RESIDENTIAL HOMES



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	NUMBER OF LISTINGS (Excludes Rentals)	DOLLAR VOLUME	AVERAGE PRICE	AVG MKT TIME (SOLD ONLY)	%
Area 400 - Mercer County	45	18,865,074	419,224		1.7% OF RESIDENTIAL HOMES
Area 500 - Monmouth County	103	48,407,547	469,976		3.9% OF RESIDENTIAL HOMES
Area 600 - Somerset County	162	63,883,709	394,344		6.2% OF RESIDENTIAL HOMES
Area 700 - Union County	48	19,538,390	407,050		1.8% OF RESIDENTIAL HOMES
Area 800 - Other NJ	76	35,242,936	463,723		2.9% OF RESIDENTIAL HOMES
Area 900 - Out of NJ	0	0	0		0.0% OF RESIDENTIAL HOMES
CONDOMINIUM	798	212,608,631	266,427		17.2% % OF ACTIVE LISTINGS
CO-OP	54	4,405,121	81,576		1.2% % OF ACTIVE LISTINGS
MULTI-FAMILY	377	117,542,232	311,783		8.1% % OF ACTIVE LISTINGS
LOTS AND ACREAGE	157	84,333,091	537,153		3.4% % OF ACTIVE LISTINGS
COMMERCIAL/INDUSTRIAL	196	157,555,133	803,853		4.2% % OF ACTIVE LISTINGS
BUSINESS OPP	86	14,763,379	171,667		1.9% % OF ACTIVE LISTINGS
SOLD LISTINGS YTD	6,611	2,040,966,981	308,723	83	
SALE COMPLETED SINCE LAST MONTH	573	169,702,838	296,166	87	8.7% OF SOLD LISTINGS YTD
CO-BROKER SALES YTD	5,172	1,592,345,804	307,878	83	78.2% OF SOLD LISTINGS YTD
LISTING OFFICE SALES YTD	1,439	448,621,177	311,759	86	21.8% OF SOLD LISTINGS YTD
SOLD LISTINGS LAST CALENDAR QTR	2,012	606,043,290	301,214	85	
RESIDENTIAL FINANCING YTD	4,099	1,437,175,551	350,616	83	
ASSUMPTION	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
CASH	311	86,009,799	276,559	89	7.6% OF RESIDENTIAL FINANCING YTD
CONVENTIONAL	2,525	990,475,009	392,267	80	61.6% OF RESIDENTIAL FINANCING YTD
SELLER GAVE CREDIT	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
EXCHANGE/TRADE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
FEDERAL HOUSING ADMIN	1,127	316,223,733	280,589	89	27.5% OF RESIDENTIAL FINANCING YTD
GOVERNMENT	2	680,000	340,000	151	0.0% OF RESIDENTIAL FINANCING YTD
JOINT VENTURE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
LAND CONTRACT	1	480,000	480,000	3	0.0% OF RESIDENTIAL FINANCING YTD
LEASE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
SALE/LEASE BACK	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
LEASE W/ OPTION	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
LEASE PURCHASE	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
OTHER	51	16,363,000	320,843	80	1.2% OF RESIDENTIAL FINANCING YTD
PMM - SELLER HOLDING MORTGAG	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD
PRIVATE	35	13,091,750	374,050	83	0.9% OF RESIDENTIAL FINANCING YTD
VA	47	13,852,260	294,729	75	1.1% OF RESIDENTIAL FINANCING YTD
WRAP	0	0	0	0	0.0% OF RESIDENTIAL FINANCING YTD